



Anjana Murthy M &lt;anjan.tnp@gmail.com&gt;

## Campus Placements - NJ INDIA INVEST

**Pradeep M.** <pradeep.a@njgroup.in>  
To: Anjana Murthy M <anjan.tnp@gmail.com>

Sat, Feb 5, 2022 at 4:15 PM

Dear Anjana Murthy,

**Greetings from NJ INDIA INVEST....!**

As per the discussion, please find the below JD and request you to allow us to conduct placement activity for your MBA Students.

Qualification: MBA Finance / Marketing

Job Location: **Bangalore**

Joining Date: **April / May**

Salary: **377920CTC (283920 Fixed CTC + 94000 Variables) + 1500Rs Mobile Expenses + 3.5Rs Per KM Petrol Expenses**

**1000000Rs SA Life Insurance**

**500000Rs SA Personal Accident Insurance**

**Health Insurance 1Lakhs SA (If ESI not applicable)**

<b>Job Title :</b>	UNIT MANAGER - INVESTMENT (MUTUAL FUND) / SR EXECUTIVE - SALES
<b>Key Skills :</b>	<ol style="list-style-type: none"> <li>1. Strong Interpersonal Skills</li> <li>2. Convincing skills</li> <li>3. Presentation Skills</li> <li>4. Motivated and Target Oriented</li> <li>5. Effective communication</li> </ol>
<b>Area of expertise :</b>	FINANCE, SALES & MARKETING
<b>Competency Required :</b>	BUILD RELATIONSHIP, EXECUTION, SALES ABILITY
<b>Job Description (Online)</b>	
<b>Primary Role</b>	

**Recruitment of Financial Products Distributors**

- (1) Generating leads from Open Market who are interested in becoming Distributor / Individual Financial Advisors (IFA) for Mutual Fund business.
- (2) Explaining Mutual Fund Business opportunities and earnings to interested leads.
- (3) Coordinating and assisting enrolled candidates for NISM - Series V-A (AMFI).

**Business Development**

- (1) Providing training to IFAs for Business Development.
- (2) Preparing business plans and strategies to develop the business of IFA.
- (3) Planning different activities to explore better business opportunities and new developments.
- (4) Joint Call - accompanying IFA on client meetings.
- (5) Addressing and spreading awareness regarding investments in group client meets.
- (6) Solving distributor's queries.
- (7) Establishing strong relationships and communication with distributors.

**System & Process**

- (1) Following the internal sales process by updating all the activities in the online system.
- (2) Comply with all rules and regulations of the company as well as following industry norms.

Request you to send an interested candidates list with the attached excel file. If you have any queries please be in touch with me.

Thanks and Regards

Pradeep A M

Sr Assistant Manager - HR

NJ INDIA INVEST PVT LTD

Ph: 9916006654

Web: [www.njgroup.in](http://www.njgroup.in) / [www.njwealth.in](http://www.njwealth.in)

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Anjana Murthy M &lt;anjan.tnp@gmail.com&gt;

## Campus Placements - NJ INDIA INVEST

Pradeep M. <pradeep.a@njgroup.in>  
To: anjan.tnp@gmail.com

Tue, Jul 13, 2021 at 1:04 PM

**Greetings from NJ INDIA INVEST....!**

As per the discussion please find the below JD and request you to allow us to conduct placement activity for your MBA Students.

Designation: Sr Executive - Sales (UNIT MANAGER - INVESTMENT)

Job Location: **Bangalore**

Joining Date: **Immediately or After Examination**

Salary: **378560 CTC (283920 Fixed CTC +94000 Variables) + 1500Rs Mobile Expenses + 2.5Rs Per KM Petrol Expenses**

**1000000Rs SA Life Insurance**

**500000Rs SA Personal Accident Insurance**

**Health Insurance 1Lakh SA (If ESI not applicable)**

<b>Job Title :</b>	UNIT MANAGER - INVESTMENT (Sr Executive - Sales)		
<b>Prefer Gender :</b>	Male	<b>Experience :</b>	0 Month(s).
<b>Key Skills :</b>	<ol style="list-style-type: none"> <li>1. Strong Interpersonal Skills</li> <li>2. Convincing skills</li> <li>3. Presentation Skills</li> <li>4. Motivated and Target Oriented</li> <li>5. Effective communication</li> </ol>		
<b>Area of expertise :</b>	FINANCE, SALES & MARKETING		
<b>Competency Required :</b>	BUILD RELATIONSHIP, EXECUTION, SALES ABILITY		
<b>Job Description (Online)</b>			
<b>Primary Role</b>			
<b>Recruitment of Financial Products Distributors</b>			
<ol style="list-style-type: none"> <li>(1) Generating leads from Open Market who are interested in becoming Distributor / Individual Financial Advisors (IFA) for Mutual Fund business.</li> <li>(2) Explaining Mutual Fund Business opportunities and earnings to interested leads.</li> <li>(3) Coordinating and assisting enrolled candidates for NISM - Series V-A (AMFI).</li> </ol>			

**Business Development**

- (1) Providing training to IFAs for Business Development.
- (2) Preparing business plans and strategies to develop the business of IFA.
- (3) Planning different activities to explore better business opportunities and new developments.
- (4) Joint Call - accompanying IFA on client meetings.
- (5) Addressing and spreading awareness regarding investments in group client meets.
- (6) Solving distributor's queries.
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**System & Process**

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Anjana Murthy M &lt;anjan.tnp@gmail.com&gt;

## Campus Placements - NJ INDIA INVEST

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To: Anjana Murthy M <anjan.tnp@gmail.com>

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<b>Key Skills :</b>	<ol style="list-style-type: none"> <li>1. Strong Interpersonal Skills</li> <li>2. Convincing skills</li> <li>3. Presentation Skills</li> <li>4. Motivated and Target Oriented</li> <li>5. Effective communication</li> </ol>
<b>Area of expertise :</b>	FINANCE, SALES & MARKETING
<b>Competency Required :</b>	BUILD RELATIONSHIP, EXECUTION, SALES ABILITY
<b>Job Description (Online)</b>	
<b>Primary Role</b>	

**Recruitment of Financial Products Distributors**

- (1) Generating leads from Open Market who are interested in becoming Distributor / Individual Financial Advisors (IFA) for Mutual Fund business.
- (2) Explaining Mutual Fund Business opportunities and earnings to interested leads.
- (3) Coordinating and assisting enrolled candidates for NISM - Series V-A (AMFI).

**Business Development**

- (1) Providing training to IFAs for Business Development.
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**System & Process**

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Thanks and Regards

Pradeep A M

Sr Assistant Manager - HR

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Anjana Murthy M &lt;anjan.tnp@gmail.com&gt;

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**CAMPUS RECRUITMENT - NJ INDIA INVEST**

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pradeep.a@njgroup.in <pradeep.a@njgroup.in>  
To: "diswasminoy.yahoo.com," <anjan.tnp@gmail.com>

Wed, Apr 24, 2019 at 3:47 PM

Dear Anjan

Please find the below JD

Designation - Unit Manager - Investment

Job Location : Bangalore

Salary: 2.64Lakhs +1500Rs Mobile Expences + 2.5Rs Per KM Travelling Expences

Requirement - MBA Freshers

Date of Placement Activity is on 25th April 2019 from 10.00AM

Required Facility : PPT with Seminar Hall

Good Number of Computers with Good Internet Connection.

**Business Development** - Investment (Mutual Fund, PMS, FD, and Insurance)

- (1) Providing support & training to Financial Advisors / IFAs for Business Development.
- (2) Preparing business plans and strategies to develop business of IFA.
- (3) Planning different activities to explore better business opportunities and new developments.
- (4) Joint Call - accompanying IFA on client meeting.
- (5) Addressing and spreading awareness regarding investments in group client meets.
- (6) Solving Advisor's queries.
- (7) Establishing strong relationship and communication with Advisors.

**System & Process**

- (1) Following internal sales process by updating all the activities in online system.
- (2) Comply with all rules and regulations of the company as well as following industry norms.

**Recruitment of Financial Products Distributors**

- (1) Recruit Advisors with the help of Centralised Team.
- (2) Help enrolled candidates to clear NISM - Series V-A (AMFI) exam and convert them as ARN Advisors (Partners).

Regards

PRADEEP A M

Assistant Manager - HR (South Zone)

NJ INDIA INVEST

Email: [pradeep.a@njgroup.in](mailto:pradeep.a@njgroup.in)Website: [www.njwealth.in](http://www.njwealth.in) / [www.njgroup.in](http://www.njgroup.in)

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